



# Nahar Group of Companies

Stepping Ahead into the realm of New Challenge...

## AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2008.

| Sr. No. | Particulars                                 | Nine Months<br>Period<br>ended<br>31.12.2007<br>(Unaudited) | Quarter                            |                                    | (Rs. in Lacs)                         |                                       |
|---------|---|---|------------------------------------|------------------------------------|---------------------------------------|---------------------------------------|
|         |   |   | ended<br>31.03.2008<br>(Unaudited) | ended<br>31.03.2007<br>(Unaudited) | Year Ended<br>31.03.2008<br>(Audited) | Year Ended<br>31.03.2007<br>(Audited) |
| 1       | Sales/Income from Operations                | 64658.55  | 23714.30                           | 21473.99                           | 88372.85                              | 90901.63                              |
| 2       | Less : Excise Duty Recovered on Sales       | 363.92  | 471.16                             | 340.10                             | 835.08                                | 838.38                                |
| 3       | Net Sales/Income from Operations            | 64294.63  | 23243.14                           | 21133.89                           | 87537.77                              | 90063.25                              |
| 4       | Other Income                                | 2028.66   | (541.42)                           | 906.54                             | 1487.24                               | 2166.56                               |
| 5       | Total Income                                | 66323.29  | 22701.72                           | 22040.43                           | 89025.01                              | 92229.81                              |
| 6       | Total Expenditure (Increase)/Decrease in    |   |                                    |                                    |                                       |                                       |
| a)      | stock in trade                              | 103.32  | (7191.76)                          | (4265.10)                          | (7088.44)                             | (4320.45)                             |
| b)      | Consumption of raw materials                | 30576.88  | 17822.65                           | 14320.92                           | 48399.53                              | 44976.85                              |
| c)      | Purchase of Trading Goods                   | 433.49  | 208.84                             | 170.93                             | 642.33                                | 2095.27                               |
| d)      | Staff Cost                                  | 4461.00   | 1741.01                            | 1279.32                            | 6202.01                               | 5083.66                               |
| e)      | Other expenditure                           | 18944.33  | 7151.63                            | 5769.16                            | 26095.96                              | 25610.14                              |
| 7       | Earnings before Interest, Dep & tax(EBIDTA) | 11804.27  | 2969.35                            | 4765.20                            | 14773.62                              | 18784.34                              |
| 8       | Interest                                    | 3187.22   | 2002.49                            | 949.67                             | 5189.71                               | 3087.15                               |
| 9       | Profit Before Depr. & Non Cash Expenditure  | 8617.05   | 966.86                             | 3815.53                            | 9583.91                               | 15697.19                              |
| 10      | Depreciation & Non Cash Expenditure         | 6004.42   | 2066.81                            | 1812.67                            | 8071.23                               | 6442.95                               |
| 11      | Profit before Tax                           | 2612.63   | (1099.95)                          | 2002.86                            | 1512.68                               | 9254.24                               |
| 12      | Provision for Taxation                      | 354.17  | (118.54)                           | 504.65                             | 235.63                                | 1368.65                               |

|    |   |             |             |             |             |             |
|----|---|-------------|-------------|-------------|-------------|-------------|
| 13 | Mat credit entitlement  | 0.00        | 0.00        | (637.18)    | 0.00        | (637.18)    |
| 14 | Profit after Current Tax  | 2258.46     | (981.41)    | 2135.39     | 1277.05     | 8522.77     |
| 15 | Provision for Deferred Tax Liabilities/(Assets)                   | 902.64      | 137.77      | 0.00        | 1040.41     | 1736.44     |
| 16 | Net Profit  | 1355.82     | (1119.18)   | 2135.39     | 236.64      | 6786.33     |
| 17 | Paid up Equity Share Capital<br>(Face Value - Rs. 10/- per share) | 4003.40     | 4003.40     | 4003.40     | 4003.40     | 4003.40     |
| 18 | Reserves excluding Revaluation Reserves                           | 0.00        | 0.00        | 0.00        | 48132.81    | 48472.30    |
| 19 | Earning Per Share (Rs.)   |             |             |             |             |             |
|    | After current tax   |             |             |             |             |             |
|    | - Basic (Not annualised)  | 5.65        | (2.54)      | 5.53        | 3.29        | 22.08       |
|    | - Diluted (Not annualised)  | 5.65        | (2.54)      | 5.42        | 3.29        | 21.61       |
|    | After deferred tax  |             |             |             |             |             |
|    | - Basic (Not annualised)  | 3.39        | (2.90)      | 5.53        | 0.61        | 17.58       |
|    | - Diluted (Not annualised)  | 3.39        | (2.90)      | 5.42        | 0.61        | 17.21       |
| 20 | Aggregate of Public shareholdings                                 |             |             |             |             |             |
|    | a) No. of Shares  | 16819861.00 | 16819861.00 | 16819861.00 | 16819861.00 | 16819861.00 |
|    | b) % of Shareholding  | 41.64       | 41.64       | 41.64       | 41.64       | 41.64       |

## SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

|     |  | (Rs. in Lacs)         |             |             |            |            |
|-----|--|-----------------------|-------------|-------------|------------|------------|
|     |  | Nine Months<br>Period | Quarter     | Quarter     |            |            |
|     |  | ended                 | ended       | ended       | Year Ended | Year Ended |
| Sr. |  | 31.12.2007            | 31.03.2008  | 31.03.2007  | 31.03.2008 | 31.03.2007 |
| No. | Particulars  | (Unaudited)           | (Unaudited) | (Unaudited) | (Audited)  | (Audited)  |
| 1.  | Segment Revenue  |                       |             |             |            |            |
|     | a) Yarn  | 49416.62              | 15843.65    | 15200.35    | 65260.27   | 59611.01   |
|     | b) Fabrics/Garments  | 36784.53              | 12001.64    | 8887.86     | 48786.17   | 44833.63   |
|     | c) Sugar   | 3296.50               | 2176.61     | 2401.29     | 5473.11    | 8052.38    |
|     | d) Steel   | 706.75                | 2650.52     | 1679.83     | 3357.27    | 2976.14    |
|     | e) Others  | 3.87                  | 37.51       | 33.64       | 41.38      | 53.59      |
|     | Total  | 90208.27              | 32709.93    | 28202.97    | 122918.20  | 115526.75  |
|     | Less: Inter Segment Revenue  | 25549.72              | 8995.63     | 6728.98     | 34545.35   | 24625.12   |
|     | Less: Excise Duty Recovered<br>on sale   | 363.92                | 471.16      | 340.10      | 835.08     | 838.38     |
|     | Net Sales/Income from<br>Operations  | 64294.63              | 23243.14    | 21133.89    | 87537.77   | 90063.25   |
| 2.  | Segment Results<br>(Profit/Loss before tax and<br>interest<br>from each segment) |                       |             |             |            |            |
|     | a) Yarn  | 3664.64               | 257.07      | 1415.70     | 3921.71    | 6324.94    |
|     | b) Fabrics/Garments  | 1671.27               | 174.18      | 1022.21     | 1845.45    | 4340.64    |
|     | c) Sugar   | (500.67)              | 951.99      | (98.59)     | 451.32     | 265.35     |
|     | d) Steel   | (100.03)              | 89.95       | (46.33)     | (10.08)    | (140.01)   |
|     | e) Others  | 1064.64               | (570.65)    | 659.54      | 493.99     | 1550.47    |
|     | Total  | 5799.85               | 902.54      | 2952.53     | 6702.39    | 12341.39   |
|     | Less : Interest  | 3187.22               | 2002.49     | 949.67      | 5189.71    | 3087.15    |
|     | Total Profit Before Tax  | 2612.63               | (1099.95)   | 2002.86     | 1512.68    | 9254.24    |
| 3.  | Capital Employed<br>(Segment assets - Segment<br>Liabilities)                    |                       |             |             |            |            |
|     | a) Yarn  | 39959.22              | 47116.29    | 40155.96    | 47116.29   | 40155.96   |
|     | b) Fabrics/Garments  | 41249.00              | 42924.76    | 35376.87    | 42924.76   | 35376.87   |
|     | c) Sugar   | 5640.39               | 2678.62     | 6631.21     | 2678.62    | 6631.21    |
|     | d) Steel   | 2147.65               | 1476.70     | 864.05      | 1476.70    | 864.05     |
|     | e) Other (unallocable)   | 27072.86              | 27685.58    | 33953.07    | 27685.58   | 33953.07   |
|     | Total Capital Employed   | 116069.12             | 121881.95   | 116981.16   | 121881.95  | 116981.16  |

NOTES:-

01. The Board of Directors has recommended a dividend of 10% (Re. 1) per Equity Share.
02. The general reserves at the end of the year is after adjusting Rs. 1122.42 Lacs transferred to FCCBs periodic cost reserves payable on redemption of FCCBs in case of non conversion of the bonds by the bond holders. The general reserves will be reinstated with the FCCBs periodic cost reserves in case of conversion of the bonds by the bond holders.
03. The company had received 65 (Sixty Five) complaints from investors during the quarter ended 31st March, 2008 and the same have been effectively resolved. No complaint was pending with the Company as at the beginning or at the end of the quarter.
04. Pursuant to the clarifications issued by the Institute of Chartered Accountants of India on accounting treatment regarding marked to market of derivatives transactions on foreign exchange, Rs.7632.75 Lacs have been considered as contingent liabilities on net off basis as the said derivatives transactions are in dispute.
05. In view of the investment agreement dated March 13,2008 entered between Sequoia Capital India Growth Investment Holding I, Cotton County Retail Limited [ hereinafter referred as CCRL(formerly Nahar Retail Limited)] and its promoters, the company has additionally subscribed 1453240 equity shares of Rs. 10 each at Rs. 223.64 per share of CCRL aggregating to Rs. 32.50 crore. During the quarter CCRL has ceased to be the subsidiary of the company.
06. Previous period's figures have been regrouped / rearranged wherever considered necessary.
07. The above results were reviewed by the Audit Committee of directors and taken on record by the Board of Directors at its meeting held on 10th June, 2008.

Place : Ludhiana

**Vice Chairman-Cum-Managing Director**

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Dated : 10th June, 2008.